



# DEUTZ

# Lifecycle Solutions

Smart choices for your engine



DEUTZ Service

# Agenda

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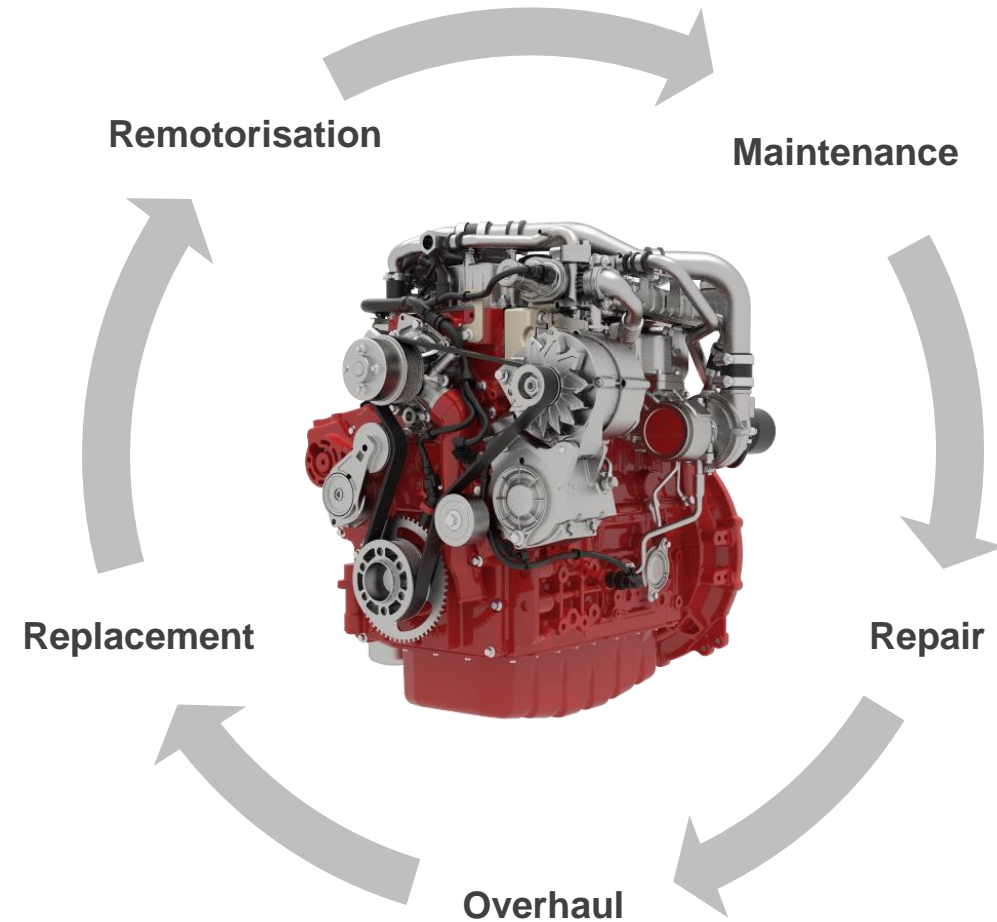
1. Intro
2. Product portfolio
3. Summary

# DEUTZ Lifecycle Solutions

Service requirements in the life cycle of your engine



- The service requirements can change significantly during the life of your machine
- The age, residual value and overall condition have a major influence on the economic efficiency of a service measure
- DEUTZ offers tailor-made and value based options for every service need!



# DEUTZ Lifecycle Solutions

The DEUTZ product portfolio for every case



Economical repair or complete overhaul

Fast and cost-effective replacement of the engine block

Fast and cost-effective replacement of the complete engine

Economical replacement with new engine

Conversion to DEUTZ engine including EAT and certification



## Repair Kits

Flexible repair kits with attractive package pricing



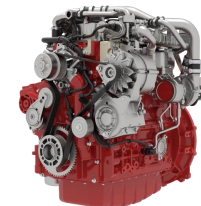
## Xchange Short- & Longblocks

Overhauled engine block with and without cylinder head



## Xchange Engine

Professionally overhauled engine



## Replacement Engine

New replacement engine









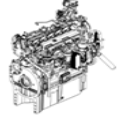
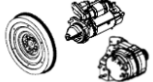

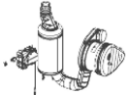

## Repower Engine

New engine for conversion incl. EAT

# DEUTZ Lifecycle Solutions

## Scope of Product Portfolio



Scope	Content	 Repair Kits	 Xchange Short- / Longblock	 Xchange Engine	 Replacement Engine	 Repower Engine	
Basic parts		Standard scope and individual configuration	included		included	included	
Base Engine				included			
Mounted/Loose Accessories				optional			
Initial equipment Accessories			Available separately				
EAT System				Available separately			
Other Peripheral components					Available separately	optional	

# DEUTZ Lifecycle Solutions

## Features Product Portfolio



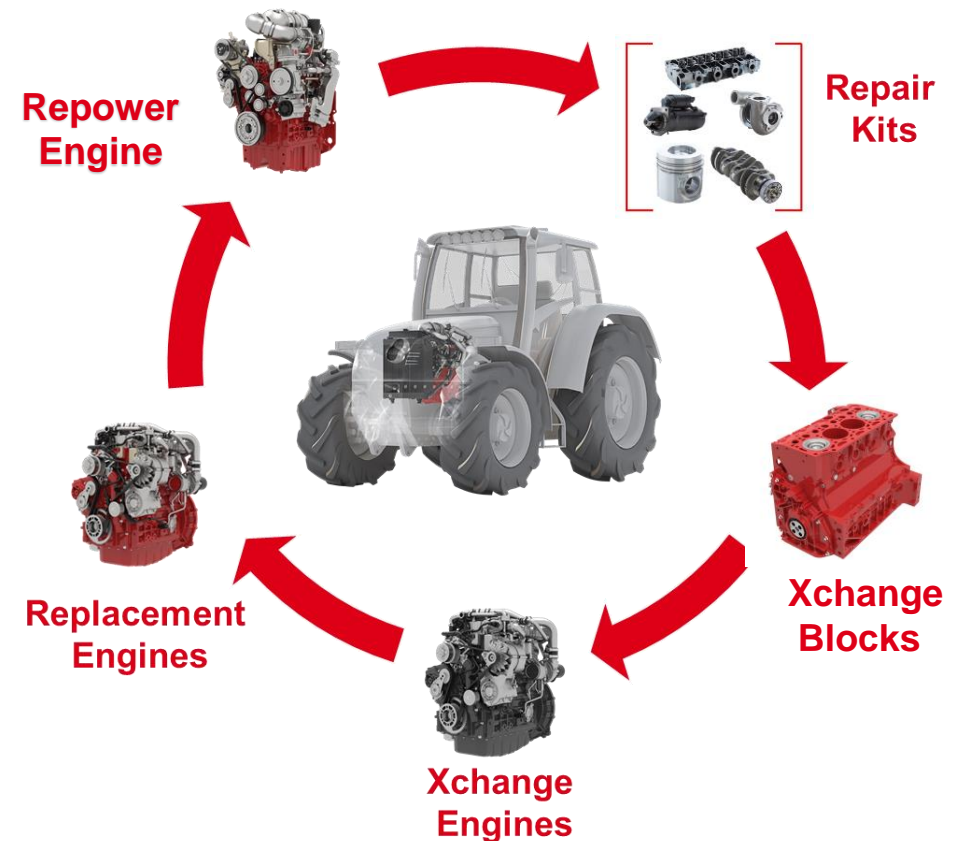
	<b>Repair Kits</b>	<b>Xchange Short- / Longblock</b>	<b>Xchange Engine</b>	<b>Replacement Engine</b>	<b>Repower Engine</b>
<b>Key Facts</b>	<ul style="list-style-type: none"> <li>▪ Predefined repair and maintenance kits at attractive package price</li> <li>▪ Contains all necessary repair and wear parts</li> <li>▪ Can be expanded as required</li> <li>▪ 100% Genuine DEUTZ Spare Parts</li> </ul>	<ul style="list-style-type: none"> <li>▪ Professional reconditioning according to serial production standards</li> <li>▪ Functionally as good as new with significant cost savings compared to a Xchange or new engine</li> <li>▪ Readily available for many engine types</li> </ul>	<ul style="list-style-type: none"> <li>▪ Professional reconditioning according to serial production standards</li> <li>▪ Functionally as good as new with significant cost savings compared to a new engine</li> <li>▪ Readily available for all series</li> </ul>	<ul style="list-style-type: none"> <li>▪ New engine in serial production quality</li> <li>▪ Scope of delivery corresponds to the original engine</li> <li>▪ Available for many series and emission levels</li> </ul>	<ul style="list-style-type: none"> <li>▪ Cost-efficient conversion option including EAT design, certification and application release</li> <li>▪ Scope of delivery according to customer requirements</li> </ul>
<b>Emission Stage</b>	all	EU IIIA; EU IIIB / US T4i; EU IV / US T4f	EU Stage I to EU Stage V	EU Stage IIIA to EU Stage V	EU Stage IIIA to EU Stage V
<b>Delivery time</b>	Immediate availability	3 working days	2 – 11 working days	Similar to serial production	Similar to serial production
<b>Deposit</b>	only for Xchange parts	yes	yes	yes	no
<b>Warranty</b>	12 months	12 months	24 months	24 months	24 months

# DEUTZ Lifecycle Solutions

Smart solutions for every need



- From repair kits to complete remotorisation: DEUTZ Lifecycle Solutions are the cost-efficient choice for every service requirement.
- Your DEUTZ partner will be happy to advise you!



**DEUTZ SERVICE.**  
LIFECYCLE SOLUTIONS



# Thank you!

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